#### Game Theory

#### Lecture 3

Patrick Loiseau EURECOM Fall 2016

## Lecture 2 recap

- Defined Pareto optimality
  - Coordination games
- Studied games with continuous action space
  - Always have a Nash equilibrium with some conditions
  - Cournot duopoly example
- → Can we always find a Nash equilibrium for all games?
- → How?

## Outline

- 1. Mixed strategies
  - Best response and Nash equilibrium
- 2. Mixed strategies Nash equilibrium computation
- 3. Interpretations of mixed strategies

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## Example: installing checkpoints

• Two road, Police choose on which to check, Terrorists choose on which to pass



• Can you find a Nash equilibrium?

## → Players must randomize

## Matching pennies



- Similar examples:
  - Checkpoint placement
  - Intrusion detection
  - Penalty kick
  - Tennis game
- Need to be unpredictable

## Pure strategies/Mixed strategies

- Game  $(N, (A_i)_{i \in N}, (u_i)_{i \in N})$
- A<sub>i</sub>: set of actions of player i (what we called S<sub>i</sub> before)
- Action = pure strategy
- Mixed strategy: distribution over pure strategies

$$s_i \in S_i = \Delta(A_i)$$

Include pure strategy as special case

- Support: supp  $s_i = \{a_i \in A_i : s_i(a_i) > 0\}$
- Strategy profile:  $s = (s_1, \dots, s_n) \in S = S_1 \times \dots \times S_{n^{-7}}$

## Matching pennies: payoffs



 What is Player 1's payoff if Player 2 plays s<sub>2</sub> = (1/4, 3/4) and he plays:

– Heads?

– Tails?

 $- s_1 = (\frac{1}{2}, \frac{1}{2})?$ 

## Payoffs in mixed strategies: general formula

- Game  $(N, (A_i)_{i \in N}, (u_i)_{i \in N})$ , let  $A = \underset{i \in N}{\times} A_i$
- If players follow a mixed-strategy profile s, the expected payoff of player i is:

$$u_i(s) = \sum_{a \in A} u_i(a) \operatorname{Pr}(a \mid s) \text{ where } \operatorname{Pr}(a \mid s) = \prod_{i \in N} s_i(a_i)$$

- a: pure strategy (or action) profile
- Pr(a|s): probability of seeing a given the mixed strategy profile s

## Matching pennies: payoffs check

 What are the payoffs of Player 1 and Player 2 if s = ((½, ½), (¼, ¾))?



• Does that look like it could be a Nash equilibrium?

### Best response

• The definition for mixed strategies is unchanged!

#### Definition: Best Response

Player *i*'s strategy  $\hat{s}_i$  is a BR to strategy  $s_{-i}$  of other players if:  $u_i(\hat{s}_i, s_{-i}) \ge u_i(s'_i, s_{-i})$  for all  $s'_i$  in  $S_i$ 

• BR<sub>i</sub>(s<sub>-i</sub>): set of best responses of i to s<sub>-i</sub>

## Matching pennies: best response



 What is the best response of Player 1 to s<sub>2</sub> = (¼, ¾)?

 For all s<sub>1</sub>, u<sub>1</sub>(s<sub>1</sub>, s<sub>2</sub>) lie between u<sub>1</sub>(heads, s<sub>2</sub>) and u<sub>1</sub>(tails, s<sub>2</sub>) (the weighted average lies between the pure strategies exp. Payoffs)

 $\rightarrow$  Best response is tails!

### Important property

- If a mixed strategy is a best response then each of the pure strategies in the mix must be best responses
- ➔ They must yield the same expected payoff

#### **Proposition:**

For any (mixed) strategy  $s_{-i}$ , if  $s_i \in BR_i(s_{-i})$ , then  $a_i \in BR_i(s_{-i})$  for all  $a_i$  such that  $s_i(a_i) > 0$ .

In particular,  $u_i(a_i, s_{-i})$  is the same for all  $a_i$  such that  $s_i(a_i) > 0$ 

## Wordy proof

- Suppose it were not true. Then there must be at least one pure strategy a<sub>i</sub> that is assigned positive probability by my best-response mix and that yields a lower expected payoff against s<sub>i</sub>
- If there is more than one, focus on the one that yields the lowest expected payoff. Suppose I drop that (low-yield) pure strategy from my mix, assigning the weight I used to give it to one of the other (higher-yield) strategies in the mix
- This must raise my expected payoff
- But then the original mixed strategy cannot have been a best response: it does not do as well as the new mixed strategy
- This is a contradiction

## Matching pennies again

 What is the best response of Player 1 to s<sub>2</sub> = (¼, ¾)?



 What is the best response of Player 1 to s<sub>2</sub> = (1/2, 1/2)?

## Nash equilibrium definition

#### Definition: Nash Equilibrium

A strategy profile  $(s_1^*, s_2^*, ..., s_N^*)$  is a Nash Equilibrium (NE) if, for each i, her choice  $s_i^*$  is a best response to the other players' choices  $s_{-i}^*$ 

• Same definition as for pure strategies!

– But here the strategies s<sub>i</sub><sup>\*</sup> are mixed strategies

## Matching pennies again



 Nash equilibrium: ((½, ½), (½, ½))

### Nash equilibrium existence theorem

Theorem: Nash (1951)

Every finite game has a Nash equilibrium.

- In mixed strategy!
  - Not true in pure strategy
- Finite game: finite set of player and finite action set for all players
  - Both are necessary!
- Proof: reduction to Kakutani's fixed-point thm

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## Computation of mixed strategy NE

- Hard if the support is not known
- If you can guess the support, it becomes very easy, using the property shown earlier:

#### **Proposition:**

For any (mixed) strategy  $s_{-i}$ , if  $s_i \in BR_i(s_{-i})$ , then  $a_i \in BR_i(s_{-i})$  for all  $a_i$  such that  $s_i(a_i) > 0$ .

In particular,  $u_i(a_i, s_{-i})$  is the same for all  $a_i$  such that  $s_i(a_i) > 0$  (i.e.,  $a_i$  in the support of  $s_i$ )

## Example: battle of the sexes

Player 2



• We have seen that (O, O) and (S, S) are NE

Is there any other NE (in mixed strategies)?
 Let's try to find a NE with support {O, S} for each player

## Example: battle of the sexes (2)

Player 2



- Let s<sub>2</sub> = (p, 1-p)
- If s<sub>1</sub> is a BR with support {O, S}, then Player 1 must be indifferent between O and S

## Example: battle of the sexes (3)

Player 2



- Similarly, let  $s_1 = (q, 1-q)$
- If s<sub>2</sub> is a BR with support {O, S}, then Player 2 must be indifferent between O and S

## Example: battle of the sexes (4)

Player 2



• Conclusion: ((2/3, 1/3), (1/3, 2/3)) is a NE

## Example: prisoner's dilemma

- We know that (D, D) is NE
- Can we find a NE with support {C, D} with each?



• A NE in strictly dominant strategies is unique!

## General methods to compute Nash equilibrium

- If you know the support, write the equations translating indifference between strategies in the support (works for any number of actions!)
- Otherwise:
  - The Lemke-Howson Algorithm (1964)
  - Support enumeration method (Porter et al. 2004)
    - Smart heuristic search through all sets of support
- Exponential time worst case complexity

### Complexity of finding Nash equilibrium

- Is it NP-complete?
  - No, we know there is a solution
  - But many derived problems are (e.g., does there exists a strictly Pareto optimal Nash equilibrium?)
- PPAD ("Polynomial Parity Arguments on Directed graphs") [Papadimitriou 1994]
- Theorem: Computing a Nash equilibrium is PPAD-complete [Chen, Deng 2006]

## Complexity of finding Nash equilibrium (2)



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## Mixed strategies interpretations

- Players randomize
- Belief of others' actions (that make you indifferent)
- Empirical frequency of play in repeated interactions
- Fraction of a population

  Let's see an example of this one

# The Income Tax Game (1)Tax payer<br/>CheatAuditorA2,04,-10p

4,0

q

0,4

1-q

(1-p)

• Assume simultaneous move game

Ν

- Is there a pure strategy NE?
- Find mixed strategy NE

## The Income Tax Game: NE computation

• Mixed strategies NE:

$$E[U_{1}(A,(q,1-q))] = 2q + 4(1-q)$$

$$E[U_{1}(N,(q,1-q))] = 4q + 0(1-q)$$

$$2q = 4(1-q) \Rightarrow q = \frac{2}{3}$$

$$E[U_{2}(H,(p,1-p))] = 0$$

$$E[U_{2}(C,(p,1-p))] = -10p + 4(1-p)$$

$$4 = 14p \Rightarrow p = \frac{2}{7}$$

$$Cok \text{ at tax}$$
payers
payoffs
$$To \text{ find auditors}$$
mixing
$$32$$

## The Income Tax Game: mixed strategy interpretation

- From the auditor's point of view, he/she is going to audit a single tax payer 2/7 of the time
- This is actually a randomization (which is applied by law)
- From the tax payer perspective, he/she is going to be honest 2/3 of the time
- This in reality implies that 2/3<sup>rd</sup> of population is going to pay taxes honestly, i.e., this is a fraction of a large population paying taxes

## The Income Tax Game (6)

 What could ever be done if one policy maker (e.g. the government) would like to increase the proportion of honest tax payers?

 One idea could be for example to "prevent" fraud by increasing the number of years a tax payer would spend in jail if found guilty

## The Income Tax Game: Trying to make people pay



- How to make people pay their taxes?
- One idea: increase penalty for cheating
- What is the new equilibrium?

## The Income Tax Game: new NE

$$\begin{split} & E[U_1(A,(q,1-q))] = 2q + 4(1-q) \\ & E[U_1(N,(q,1-q))] = 4q + 0(1-q) \end{split} 2q = 4(1-q) \Rightarrow q = \frac{2}{3} \\ & E[U_2(H,(p,1-p))] = 0 \\ & E[U_2(C,(p,1-p))] = -20p + 4(1-p) \end{cases} 24p = 4 \Rightarrow p = \frac{1}{6} < \frac{2}{7} \end{split}$$

- The proportion of honest tax payers didn't change!
  - What determines the equilibrium mix for the column player is the row player's payoffs
- The probability of audit decreased
  - Still good, audits are expensive
- To make people pay tax: change auditor's payoff
  - Make audits cheaper, more profitable

### Important remark

- Row player's NE mix determined by column player's payoff and vice versa
- Neutralize the opponent (make him indifferent)
- In some sense the opposite of optimization (my choice is independent of my own payoff)

## The penalty kick game

- 2 players: kicker and goalkeeper
- 2 actions each
  - Kicker: kick left, kick right
  - Goalkeeper: jump left, jump right
- Payoff: probability to score for the kicker, probability to stop it for the goalkeeper

**Kicker** 

• Scoring probabilities:

Goal keeper

## The penalty kick game: results

 Ignacio Palacios-Huerta. Professionals Play Minimax. Review of Economics Studies (2003).

#### • Result:

	Goal L	Goal R	Kicker L	Kicker R
NE prediction	41.99	58.01	38.54	61.46
Observed freq.	42.31	57.69	39.98	60.02

• For a given kicker, his strategy is also serially independent

## Summary

- Mixed strategies: distribution over actions
  - A Nash equilibrium in mixed strategies always exists for finite games
  - Computation is easy if the support is known
    - All pure strategies in the support of a best response are also best responses
    - Makes other player indifferent in his support
  - Computation is hard if the support is not known
  - Several interpretations depending on the game at stake